

# Annual Proposal - FULL DAY PROGRAMS [6 Hours Delivery]

- Want the Full Year Package So You Can "Set And Forget" Knowing You've Prioritised It? We've Got You Covered:

FOR LEADERSHIP TEAM	Date	Standalone Price	Package Price - Full Year		
<b>SAMPLE Topics</b> <i>or Your Choice from Our Content Guide</i>		1 Day: \$9,000 + gst	Package (A) Choose 4	Package (B) Choose 6	Package (C.) Choose 5
<b>Change Management: Change Them I Change Me:</b> How to Lead in an Environment of Rapid Change p33 - Offsite with Team Building - Team Management Profiles	August 16	1 Day Price Profiles \$297 pp Venue Hire Catering Travel	\$8500	\$7,700	\$8000
<b>Manager Management Workshop</b> p56 - A Guide to Daily Performance Management using a coaching and mentoring model ** highly recommended	October 16	1 Day Price Venue Hire Catering Travel	\$8500	\$7,700	\$8000
<b>Social Intelligence:</b> - Creatively Delivering Stunning Service Cultures p 68	November 2016	1 Day Price Venue Hire Catering Travel	\$8500	\$7,700	\$8000
<i>Tarran onsite mentoring 3 Hours</i>	<i>Month 3</i>	\$3,600	<i>included in package</i>	<i>included in Package</i>	<i>not applicable</i>
<i>Tarran onsite mentoring 3 Hours</i>	<i>Month 7</i>	\$3,600	<i>not applicable</i>	<i>included in Package</i>	<i>included in Package</i>
<i>Tarran onsite mentoring 3 Hours</i>	<i>Month 11</i>	\$3,600	<i>not applicable</i>	<i>included in Package</i>	<i>included in Package</i>
<b>Budgets and Financial Reports Workshop:</b> This directly corresponds with an identified need of the Leadership Team.	Early February 2017	1 Day Price Venue Hire Catering Travel	\$8500	\$7,700	\$8000
<b>Strategic Planning and Budget Cycle for FY2018.</b> Facilitated Program & Uniquely Designed for Your Business [Separate to Training Programs]	Early April 2017	1 Day Price Venue Hire Catering Travel	<i>not applicable</i>	\$7,700	\$8000
<b>Leadership &amp; Influence</b> Creating Teams of People Who Love the Company They're In p55	Late May / Early June 2017	1 Day Price Venue Hire Catering Travel	<i>not applicable</i>	\$7,700	<i>not applicable</i>
<b>3 x Daily social media Leadership Posts over a year from our Signature 7 Leadership Series</b>	ongoing	included	included	included	included
<b>Choose 2 from APS1 / APS2 / APS3 as our BONUS INCLUSIONS ONLY ON FULL DAYS</b>		<i>not applicable</i>	<i>not applicable</i>	included	<i>not applicable</i>
Purchase Separately? Total Stand Alone Cost		\$64,800+ gst	(A)	(B)	(C.)
<b>Purchase an Annual Retainer:</b>		<i>Package Price [+GST]</i>	\$34,000	\$46,200	\$40,000
<b>Savings:</b>			\$850	\$1,155	\$1,000
<b>Pay 100% in Advance and Receive another 2.5% Reduction</b>	<b>ADJUSTED TOTALS &gt;</b>	<i>After 2.5% Discount [+ GST]</i>	\$33,150	\$45,045	\$39,000
<b>Prefer ½ Day Sessions? You can still save on annual packages</b>	Plus GST >>>	\$4500 <i>per session</i>	\$4,000 / \$16,000pa	\$3,450/ \$20,700pa	\$3,750 \$18,750pa

- Payment Terms: 50% at Time of Signing Relationship Agreement. Balance: 50% within 45 days of Relationship Agreement
- Prefer to Pay the Whole Lot in One Lump Sum? You'll receive a 2.5% discount on the Full Day Packages [NA to ½ days]
- Choosing the 6 x Full Day 6 hour Sessions, You'll receive access to TWO Programs or Services from APS1, APS2, or APS3 completely complimentary, so you can embed the learning through the year
- \*Pricing is relevant for professional development delivered by us within 80km of Burleigh Heads.
- Travel, Accommodation and Meals outside of this for your team and our Educator, will be an additional charge as incurred.
- \*\*Printing of Manuals is also completed by us and charged at our scheduled rate based on the number of attendees.
- \*\*\* If you would like only ½ day 3 hour programs , we can deliver 4/10 modules from a specific Course Outline. ½ DAY Rates for stand alone sessions or FULL YEAR Package Prices are at 60% of FULL DAY PROGRAM RATES
- Effective 2016.07.01 Version 3.0 \* subject to change without notice unless both parties have signed the Annual Corporate Cinderella Relationship Agreement